

# RECENT SUCCESSES

	CLASS OF BUSINESS	COVERAGE WRITTEN	PREMIUM
AVIATION	Heliport	Used by medical center with \$10M liability limits	\$5,000
	UAV	Drone used for ag spraying	\$6,878
	Drone Ag Operation	\$30k including spare parts and chemical liability coverage	\$6,450
	Aircraft Maintenance	Aviation CGL	\$13,000
	Charter Operator	Aircraft policy, aviation CGL and workers' comp	\$56,607
	Airport Liability	Aviation CGL	\$5,192
	Pro-Flown Cirrus SR22	Current carrier was unable to include number of dry leases required	\$11,968
BONDS	Excess Deposit (Bank)	\$685k bond	\$1,714
	Auction Firm	\$50k bond	\$500
	Administrators	\$150k bond	\$660
BROKERAGE	Consumable Products	\$20M in sales; product recall \$1M/\$1M	\$25,100
	HVAC	\$1.5M in sales; discontinued operations \$1M/\$2M	\$10,000
	Amusement Center	With axe throwing, mini golf & batting cages; GL \$1M/\$2M	\$10,000
	Marina	Marine package: \$1M/\$2M MGL, \$1M MOLL, \$1M liquor, \$712k property	\$7,458
	Apartment Complex	With losses and non-renewal; package \$13M TIV	\$109,000
	Hotel	With losses and non-renewal; property \$14M TIV	\$59,000
	Cannabis Grow Facility	Builder's risk/renovation (already started); \$4.5M TIV	\$12,500
	Bowling Alley	With losses and lapse; property \$3.9M TIV	\$43,000
	EIFS Contractor	GL & \$2M excess	\$24,280
	Building Material Dealer	\$9M excess	\$104,350
COMM. AG	Fertilizer Dealer/Distributor	Package including property, GL, IM, EL and cyber	\$124,121
	Manure Spreading	Environmental	\$1,580
	Pivot Irrigation System	Inland Marine with \$310,228 limit	\$5,832
COMM. LINES	Tobacco Shop	GL & property, \$400k in sales, \$145k TIV with theft sublimit	\$3,257
	Machine Shop	Property TIV \$1.7M with 2 large equipment losses	\$15,013
	Vacant Building	GL & property, \$1.1M TIV with vandalism loss	\$5,387
	Roofing General Contractor	\$350k revenue	\$3,500
FARM	Grain & Cattle Farm	Package with 2,300 acres and \$2M excess	\$19,415
	Mortality	Full mortality standardbred racehorse \$75k	\$3,675
	Equine Training & Lessons	Liability, schedule tack and auto	\$3,421
	Hog Confinement/Contract Grower	TIV \$17.1M, \$1M CCC, GCL \$1M occurrence/\$2M aggregate	\$89,395

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HEALTHCARE	Pregnancy Care Center	PL/GL	\$7,750
	Group Homes for Mentally Disabled	8 locations w/ 3 beds each & adult daycare; PL/GL including abuse & cyber	\$12,420
	Pharmacy	PL \$1M/\$3M and GL \$1M/\$1M	\$2,797
	Assisted Living Facilities	Property	\$68,000
	Physician Assistant	PL \$1M/\$3M with \$2500 ded.	\$3,500
	Speech/Language Therapy	PL \$1M/\$3M w/ \$2500 ded., includes sexual abuse and cyber	\$4,440
PERSONAL LINES	Flood	Primary flood residential \$250k, zone X	\$900
	Monoline Inland Marine	Ring \$95k	\$1,706
	Secondary Home with Hanger	Coverage A \$1.5M with extended replacement cost	\$7,780
	Vacant Dwelling	Home 2/ 2 water losses (1 still open), water & exiting damage exclusion, cov. A \$735k	\$9,896
	Scheduled Dwellings	24 locations, TIV \$1M, CGL \$1M/\$2M, named perils and ACV	\$21,767
	Affluent Package	Primary home \$2.1M, secondary home \$1.1M, valuable articles, autos and \$15M excess	\$25,761
	Collector Vehicle	Full package 2001 Plymouth Prowler, agreed value \$27k	\$381
PROFESSIONAL	NFT Media Management	Tech E&O/Cyber \$1M/\$1M	\$15,940
	Mining Feasibility Engineer/Land Surveyor	International Project Specific Policy \$1M	\$7,500
	Reseller of Business Technology	Tech E&O \$5M and \$5M excess	\$124,000
	Payment Processor	Tech E&O \$1M	\$30,000
STANDARD BUS	Church	BOP	\$1,731
	Daycare Center	Package & work comp	\$3,471
	Beauty Salon	BOP & work comp	\$1,120
	Pool Installation Contractor	BOP & work comp	\$10,353
TRANSPORTATION	Freight Forwarder	\$2M/\$1M contingent auto liability, \$250K contingent cargo liability, \$2M/\$1M general liability, truck brokers errors & omissions	\$11,550
	Large Vehicle Repair & Towing Garage	Highest value \$70k with \$2,500 deductible, 100 mile radius, \$2M/\$1M garage liability	\$3,871
	Plumbing Contractor Business Auto	\$1M CSL, \$5K med pay, \$1M UM/UIM, physical damage, 10 units, 2 trailers	\$54,488
	For-Hire Truck	Experienced, \$1M limits, \$5K med pay, \$100k premier cargo, physical damage, roadside assistance & towing coverage	\$22,605
WORK COMP	For-Hire Trucker	Comp	\$6,943
	Foundation Repair Contractor	Comp	\$37,276
	Home Healthcare	New Venture; Comp	\$1,832
	Bridge & Culvert Contractor	Comp	\$25,923