

July, 2023

RECENT SUCCESSES

	CLASS OF BUSINESS	COVERAGE WRITTEN	PREMIUM
AVIATION	Repair and Service	Avionics maintenance facility	\$11,500
	Helicopter	Owner-flown Eurocopter EC-130	\$76,000
	Avionics Shop	Workers' compensation	\$32,000
	Engine Overhaul Shop	Aviation CGL	\$25,538
	Corporate Aircraft	\$6M jet	\$44,000
	Transition Pilots	Complex retractable gear aircraft	\$10,190
BONDS	Lawn Service	Multi-year bond \$50k limit	\$1,500
	Administrator	\$175k bond	\$438
	Timber Sale	\$50k bond	\$425
BROKERAGE	Apartments	Including government assistance housing, property \$5.48M TIV	\$30,010
	Oil & Gas Contractor	GL \$1M/\$2M and \$10M excess	\$61,444
	Paving & Excavation Contractor	\$5M excess	\$79,639
	Solar Panel Developer	Inland Marine \$9.425M TIV	\$65,883
COMM. AG	Pivot Irrigation System	Inland marine with \$217,700 limit	\$5,769
	Grain Bin Erection Contractor	GL \$1M/\$2M and \$1M excess	\$8,000
	Livestock Trailer Manufacturer	\$20M excess	\$131,520
COMM. LINES	Condo Association	GL and property \$3.2M TIV	\$34,500
	Sign Manufacturing & Install	GL, property and IM - large GL loss in 2022	\$22,904
	Restaurant/Brewery	GL, property and liquor	\$32,832
	Segway Tour Operator	GL & IM, \$60k TIV, \$150k in receipts	\$11,200
	16 Unit Rental Dwelling Package	\$2.9M TIV, 2 locations on lake with docks, \$500k GL	\$20,148
	Trailer Rental Start-Up	\$50k in receipts, GL only	\$2,712
	Commercial Watercraft	Charter Guide, hull \$28k, liability \$300k	\$500
FARM	Equestrian Facility	3 tenants offering boarding & lessons, \$1.7M TIV, CGL farm liability \$1M/\$2M	\$7,956
	Grain Farm	Non-renewed due to losses, \$4.8M property TIV, \$1.55M equipment TIV	\$16,892
	Grain & Watermelon Farm	Package, \$1.2M property TIV, CGL farm liability \$1M/\$2M, 18 vehicles, \$1M excess	\$22,581
	Mortality	Standardbred/racing/trotter/pacer - \$75k	\$3,675
	Mortality	Three Belgian performance Geldings - \$40,500	\$1,317

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HEALTHCARE	Addiction Center	Property - admitted blanket policy	\$188,250
	Adult Day Care	Added residential exposure, PL/GL/abuse	\$21,227
	Medical Testing Lab Service	Includes expert witness & provider of forensic analysis test kits; PL/GL (incl. products)	\$7,200
	Home Health Care - Mentally Disabled	PL/GL \$2M/\$2M, HNOA \$1M, abuse \$100k/\$300k	\$4,550
	Assisted Living Facility	PL/GL/excess	\$38,000
	Non-Profit Organization	Provides education, support groups & advocacy for mental illness, \$1M/\$1M PL	\$2,950
PERSONAL LINES	Investors Program	12 locations, \$1.348 TIV, CGL \$1M/\$2M	\$7,257
	Affluent Package	Home \$2.5M, valuable articles \$25k, excess \$1M	\$6,427
	Affluent Package	Home \$1.2M, valuable articles \$79k, 3 autos w/ 2 youthful drivers, \$1M excess	\$9,027
	Specialty Homeowners	CO home with 2 water losses and roof exclusion due to condition, Cov. A \$536,100	\$4,180
	Umbrella	Primary \$1M, 1 home, 2 autos, 2 drivers - 1 with DUI	\$716
	Collector Vehicle	2019 Chevy Corvette, package coverage	\$488
	Yacht	2004 30' Four Winns, hull \$50k, liability \$1M	\$822
PROFESSIONAL	Supply Chain Mgmt Tech Solutions	Management Consulting - Tech E&O \$1M	\$61,000
	General Contractor	Architects & Engineers \$3M	\$8,200
	Steel Casting	Cyber \$500k	\$30,000
	Manufacturer	Manufacturer E&O \$500k	\$33,000
STANDARD BUS	Builders' Risk	IM	\$2,688
	Tree Care Service	Package	\$1,453
	In-Home Daycare	GL/ACC admitted carrier	\$563
	Christian Church	Package/MLP/umbrella/comp	\$17,890
TRANSPORTATION	Physical Damage & Cargo Only	\$136K TIV, towing coverage, \$100K cargo	\$9,147
	Non-Emergency Medical Transport	\$1M CSL, UM (BI only) \$1M CSL, unlimited PIP, physical damage	\$4,407
	Grain Farm Auto	\$1M CSL, \$5K med pay, \$1M UM/UIM, physical damage, 9 units, 10 trailers	\$47,585
	For-Hire Truck	New Venture, discounted for telematics usage and direct bill	\$13,109
WORK COMP	Industrial Machinery Mover	Comp	\$15,561
	Specialty Egg Farm	Comp	\$12,982
	Home Healthcare	New Venture; Comp	\$4,125
	Excavator/Grading Contractor	Comp	\$21,823