April, 2024
RECENT SUCCESSES

## CLASS OF BUSINESS

## COV:RACE WRITIEN

PREMIUM

|  | Helicopter | Owner flown R-44 | \$16,076 |
| :---: | :---: | :---: | :---: |
| $\frac{2}{2}$ | UAV | Fleet of UAVs used for news/sporting events | \$14,488 |
|  | Instruction \& Rental | Startup in a 1946 Aeronca 7AC | \$4,085 |
|  | Aviation General Liability | Lessor's risk on multi-hangar building including hangarkeepers | \$5,400 |
|  | Corporate Aircraft | Operated single pilot with \$ 50 M liability | \$100,000 |
|  | Special Event - Aviation GL | Airshow/fly in/balloon event | \$996 |
| $\begin{aligned} & 0 \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ | Plumbing Contractor | \$506,198 limit | \$8,562 |
|  | ILDOT Blanket | \$500k blanket | \$8,750 |
|  | MI DNR Timber Bond | \$11,854 limit, multi-year | \$2,380 |
|  | RV Parts Manufacturer | GL \$1M/\$2M | \$62,602 |
|  | Laser Engraving of Firearms | GL \$1M/\$2M and \$5M excess | \$10,227 |
|  | Restoration Contractor | Environmental package \$2M/\$5M and \$5M excess | \$5,000 |
|  | Staffing Agency | Package \$1M/\$2M including professional | \$5,000 |
|  | Apartments \& Rental Homes | Property TIV \$3,640,000 | \$31,127 |
|  | Church Building | $2 \%$ wind/hail deductible buy back | \$3,470 |
| 08800 | Flavoring for Animal Livestock Feed | GL \$3M/\$3M | \$7,500 |
|  | Poultry Processing | \$5M excess | \$39,693 |
|  | Ag Chemical/Fertilizer Distributor | Agriculture package including auto and \$1M umbrella | \$27,813 |
|  | Alfalfa Pellets Distributor | GL \$1M/\$2M and property TIV \$1.9M | \$51,388 |
| ¢ 0 | Slaughterhouse/Meat Processing Plant | Newly built; GL \$1M/\$2M limits with \$ 400 k est. sales, property \$2.7M TIV | \$28,000 |
|  | Dumpster Rental | GL \& IM | \$2,793 |
|  | Rental Properties (Apartments) | Multiple locations, property only | \$60,007 |
|  | Restaurant/Bar/Bowling Alley | GL, liquor, property | \$35,322 |
|  | Plastering/Stucco Contractor | With subcontracted work; GL | \$1,981 |
| $\sum_{\substack{\text { N } \\ \text { N }}}$ | Hog Confinement | New purchase, older buildings being retrofitted, \$5M TIV | \$77,000 |
|  | Equine Package | Standardbred race horses for breeding and sales | \$12,607 |
|  | Livestock Policy for Hogs | TIV \$927k | \$84,000 |
|  | Grain Operation | TIV \$3.3M with GCK \$1M/\$2M, non-renewal due to losses and business on premises | \$27,653 |
|  | Cattle \& Grain Farm | TIV \$1M with CGL \$1M/\$2M | \$5,796 |

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|  | Assisted Living Facility | PL, GL, auto, excess | \$41,801 |
| :---: | :---: | :---: | :---: |
|  | Medi-Spa (Botox \& Microneedling) | New venture, PL \$1M/\$3M, \$1k deductible | \$2,750 |
|  | Adult Daycare \& Rehab Services | PL, GL, \$1M/\$3M limits, \$2500 deductible - services for disabled individuals | \$6,750 |
|  | Health Services Clinic | PL, GL, property, umbrella, auto | \$280,462 |
|  | Non-Profit Foster Placement Services | PL, GL, excess | \$21,890 |
|  | YMCA | Package, auto, umbrella | \$99,858 |
|  | Excess Personal Umbrella | \$1M, 5 operators, 3 youthful, 5 violations in household | \$2,936 |
|  | Primary Personal Umbrella | \$5M, 4 autos, 10 residential properties, driver over 70 | \$2,107 |
|  | Affluent Homeowners | Coverage A $\$ 1.2 \mathrm{M} \mathrm{w} /$ valuable articles, 2 autos and \$5M excess | \$9,714 |
|  | Affluent Homeowners | Coverage A \$3M w/ hanger, valuable articles, 10 autos, 3 ATVs and \$5M excess | \$61,851 |
|  | Flood | \$500k on commercial buildings, zone AE | \$2,603 |
|  | Specialty Homeowners | \$349k home with lapse in coverage | \$2,002 |
| $\begin{aligned} & \frac{1}{4} \\ & \frac{0}{0} \\ & 0 \\ & 01 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ | Business/Management Consulting | \$2M/\$2M professional liability with \$5k deductible | \$13,558 |
|  | Real Estate Developer | \$1M professional liability w/ \$10k retention | \$15,000 |
|  | Seedsman | \$1M E\&O w/ \$5k retention | \$15,204 |
| STANDARD BUS | Condo Association | BOP | \$12,647 |
|  | Gun Club | GL | \$2,304 |
|  | Retail Store | Package, umbrella | \$5,295 |
|  | Church | Package, WC, umbrella, auto | \$12,031 |
|  | Non-Emergency Medical Transport / Wheelchair Vans | \$1M auto liability, \$250k PIP, \$110k UM, comp \& coll | \$163,894 |
|  | Auto Repair and Service | 3 locations: \$350k/\$350k liability; \$25k GKLL; \$100k dealer's open lot | \$6,648 |
|  | Trucker | Physical damage, \$175k TIV and motor truck cargo, \$100k limit with 3 trucks package | \$12,313 |
|  | Pilot Car | \$1M combined single limit, \$5K med pay, \$100k UM/UIM, comp \& collision (\$65k TIV) | \$8,253 |
| 00000000 | Utility Power Line ContractorStorm Repair | Comp | \$121,125 |
|  | Poultry/Egg Farm | Comp - multi-state | \$236,128 |
|  | Home Healthcare | Comp - multi-state, high mod | \$39,125 |
|  | Food Bank - Nonprofit | Comp | \$11,912 |

