

Due to the COVID-19 pandemic, many Management Liability underwriters are becoming more restrictive by increasing premiums and restricting terms. Because the world economy was hit hard by this sudden slowdown, insurance carriers are reevaluating their underwriting guidelines. A risk that was acceptable in January or February is now seeing double-digit premium increases if not outright declinations.

Look on the right to see a few examples of what underwriters are worried about.

We have access to many standard and surplus lines carriers that can help your client through this situation. Give us a call, and ask for help with your new business opportunities and renewal accounts.

Alec Immordino | ext 8784 | aimmordino@arlingtonroe.com Essie Bennett | ext 2260 | ebennett@arlingtonroe.com John Immordino | ext 8732 | jimmordino@arlingtonroe.com Mark Swayze | ext 8648 | mswayze@arlingtonroe.com Melissa Hilgendorf | ext 8774 | mhilgendorf@arlingtonroe.com Sarah Immordino | ext 8731 | simmordino@arlingtonroe.com Shelly Caldwell | ext 8687 | scaldwell@arlingtonroe.com Sonyia Townsend | ext 8668 | stownsend@arlingtonroe.com

CONTACT US

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Directors & Officers Liability

Merger or acquisition: litigation over the "new" value of the company being acquired.

Preparation for the pandemic:

litigation over the company's preparation (or lack thereof) for the pandemic. Lost revenue, increased expenses, employee & customer safety, company image, etc.

Employment Practices Liability

Downsizing: Allegations over how the downsizing/furloughed employees were determined (i.e. discrimination).

Recalled Employees: Allegation that employees that were recalled from furlough where chosen (i.e. discrimination).

Cyber Liability

Ransomware: Increased exposure to phishing attacks with a larger number of employees working remotely from home.