

January, 2025

RECENT SUCCESSES

	CLASS OF BUSINESS	COVERAGE WRITTEN	PREMIUM
AVIATION	Pilot	With 0 multi-engine or retractable gear experience, twin engine Piper Seneca	\$12,645
	UAV	UAV used for local sheriff's department	\$1,524
	Corporate Aircraft	2002 Citation Jet valued at \$3.1M hull value	\$25,000
	Airport Property	Building and BPP coverage for airport buildings and hangars	\$17,300
	Repair & Service	Small piston repair and service operations	\$6,295
BONDS	Public Official Bond	\$350k limit	\$948
	Dealer Bond	\$25k limit	\$200
	Various Performance/Payment Bonds	Large contract	Varies tiered rates
	Various Performance/Payment Bonds	Small contract - via Quick Bond	3% flat rate w/ credit check only
BROKERAGE	Industrial Consultant & Mechanical Contractor	GL \$2M/\$2M & excess \$5M	\$338,636
	Condominium Association	Property \$21.8M TIV	\$110,000
	Sales of Industrial & Gas Equipment	GL \$1M/\$2M & excess \$5M	\$28,000
	Directional Boring Contractor	GL \$1M/\$2M & excess \$5M	\$46,858
	Industrial Machinery Moving	GL \$1M/\$2M	\$28,949
	Elementary School	Property \$13.5M TIV	\$54,000
COMM. AG	Farm Equipment	Inland Marine \$3.4M TIV	\$12,963
	Farm Supply Store	Agriculture package including auto	\$14,685
	Digester	Agriculture package & \$1M umbrella	\$62,098
	Apple Washing/Packing Facility	Agriculture package with property \$23M TIV	\$129,140
	Irrigation Equipment	Inland marine \$2.7M TIV	\$46,494
COMM. LINES	Apartments with Mercantile	GL & property, 2 locations, 5 units each	\$23,000
	Non-Structural Metal Goods Dealer	GL, \$12M in sales	\$36,000
	Party Bus	GL, remodeled fire engine	\$15,000
	Snow & Ice Removal Contractor	GL	\$3,500
	Contractors' Equipment Rental	GL, property, inland marine	\$14,000
	Cannabis LRO	GL, property & excess	\$17,000
FARM	Dairy Farm	192 acres, 150 head of dairy cows; package had 2 equip. losses and med pay loss	\$22,678
	Mortality	\$41k breeding/show heifer	\$2,665
	Equine Farm	\$1.2M TIV, competition/boarding/breeding	\$11,513
	Livestock Transit	One unit	\$2,424

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HEALTHCARE	Nursing Home	GL, PL, auto, excess, property; had been non-renewed due to losses	\$258,432
	Ind. Living Retirement Community	Standalone excess over occurrence GL, auto, EL	\$10,200
	Respite Care/Social Services	Agency providing education services for mentally disabled, PL, GL, Abuse	\$9,862
	Supplier of Surgery Equipment	Inland marine for cataract surgery equipment written as replacement cost	\$30,469
	Hospital	Property had been non-renewed due to loss history	\$150,258
	Nursing Home	GL, PL, excess; had been non-renewed by incumbent	\$125,000
PERSONAL LINES	Affluent Home Package	Home \$3.7M, 3 autos, \$2M excess	\$21,932
	Affluent Homeowners	Monoline HO3, \$3.3M home, PC 6Y, prior carrier non-renewed due to cov. A limit	\$15,093
	Homeowners	\$450k home being non-renewed due to 3 wind losses (one still open)	\$4,295
	Homeowners	Monoline \$5M home, non-renewed due to 2 losses on home and 3 on autos	\$22,000
	Homeowners	\$209k home with 5 month lapse in coverage	\$2,088
	Inland Marine	\$60k contents in storage unit	\$750
	Flood	\$1M commercial building, zone AE	\$3,780
PROFESSIONAL	Large Regional Bank	\$10M excess cyber	\$100,000
	Healthcare Services	\$5M cyber	\$12,500
	Contractor	\$1M contractor's E&O	\$5,622
	Public Adjuster	\$1M E&O	\$7,985
STANDARD BUS	Office Equipment Rental & Service	Admitted market package, umbrella, WC, auto	\$28,102
	Chinese Buffet Restaurant	Admitted market BOP	\$5,844
	Lutheran Church	Admitted market package, umbrella, WC, auto	\$14,832
	Commercial Child Care Center	Admitted market package with 2 week lapse in coverage	\$3,783
	Townhome Association	Admitted market package	\$42,285
TRANSPORTATION	Security Service for Commercial Property	\$1M auto liability, \$81,600 TIV physical damage, 7 units	\$18,875
	Airport Transport Luxury Vehicles	\$1M liab/UM/UIM, \$45k TIV, \$5K med pay, 2 vehicles, 1 loss	\$16,928
	Truck Fleet - Flatbed Hauler	\$1M auto liability, \$1.3M TIV physical damage, \$100k cargo	\$272,135
	Food Truck Conversion & Sales	\$1M/\$2M garage liability, \$250k DOL, \$5k med pay, E&O	\$11,964
	Trailer & Equipment Dealer	5 locations, \$1.5M TIV dealers open lot	\$32,276
WORK COMP	Concrete Contractor	New Venture	\$9,437
	For-Hire Trucker	Local hauling, 500-mile radius	\$44,168
	Structural Steel Contractor	Multi-state	\$37,686
	Row Crop Farm	Being non-renewed	\$5,542